



**Brokers Assistance Inc.**  
Health, Life, & Senior

# June 2011 Training/Seminar Schedule

RSVP Via Email to [Josh@brokersassistance.com](mailto:Josh@brokersassistance.com) or Via Fax 303-996-6224

Sun	Mon	Tue	<b>Wednesdays 10:00am-12:00pm</b> <b>8774 Yates Drive Ste 300 Westminster CO 80031</b>	Thu	Fri	Sat
			<b>1</b> <b>Medicare</b> <b>UnitedHealthcare/ Secure Horizons Product Training</b> <b>&amp;</b> <b>Generating Activity-</b>	2	3	4
5	6	7	<b>8</b> <b>Health Insurance- Under 65</b> How To Package Products To Maximize Premium Dollar Value and YOUR Paycheck	9	10	11
12	13	14	<b>15</b> <b>Medicare</b> <b>Working Turning-65's</b> What you can and cannot do (MIPPA)	16	17	18
19	20	21	<b>22</b> <b>Health Insurance- Under 65</b> Making the Life sale happen 50% of the time	23	24	25
26	27	28	<b>29</b> <b>Medicare</b> <b>Planning for 2012 "Selling Season"</b> What should you be doing now, to ensure a successful AEP?	30		