

## Good News for our Field Marketing Organizations (FMOs)!

UnitedHealthcare Medicare Solutions is accepting America's Health Insurance Plans (AHIP) certification and AHIP re-certification in place of 2010 Medicare Basics, 2010 Medicare Advantage Plans and 2010 Medicare Part D Plans (PDP). UnitedHealthcare Medicare Solutions will accept either AHIP certification or recertification. If you are a returning AHIP user, your AHIP account will direct you to the proper recertification modules.

To be fully certified using the AHIP path, you must log onto [www.UnitedHealthProducers.com](http://www.UnitedHealthProducers.com) and complete the following modules and pass the tests that are associated with them:

- 2010 AHIP
- 2010 Ethics and Consumer Sensitivity
- 2010 Before the Sale: Educating the Consumer

**If you choose to certify via AHIP, you must complete the 2010 AHIP Certification before any other 2010 Certification modules. Failure to do so will result in AHIP score rejection.**

Additional product modules based on what you choose to sell:

- 2010 Private-Fee-for-Service-Plans(PFFS)
- 2009 Medicare Supplement Plans\*
- 2010 AARP® 101 (required to sell any AARP® branded product)
- 2009 AARP® Medicare Supplement Plans\*

*\*The 2010 Medicare Supplement Plans and 2010 AARP® Medicare Supplement Plans Certification modules will launch in January 2010. 2009 Medicare Supplement Plans and 2009 AARP® Medicare Supplement Plans will be accepted on plans with effective dates through May 2010. Additional information regarding certification procedures for Medicare Supplement plans with an effective day of June 1, 2010, or later will be released in early 2010. Reminder: Agent commissions are only payable if all of the above conditions are met prior to the Medicare Supplement application's signature date.*

**The following modules are included in the AHIP certification:**

- **2010 Medicare Basics**
- **2010 Medicare Advantage Plans**
- **2010 Medicare Part D Plans**

**To begin follow these instructions:**

1. Log into [www.UnitedHealthProducers.com](http://www.UnitedHealthProducers.com)
2. Click Learning Center
3. Click "2010 AHIP"
4. Click "Launch course"
5. Sign on with your AHIP ID and password **OR** register if you are a new AHIP user
6. Complete the assigned modules
  - Returning AHIP users will be assigned the recertification modules (2 modules)
  - New AHIP users will be assigned the full certification modules (5 modules)
7. Pass the test in 3 or fewer attempts
8. At the end of the test you will go to the home page - Click "Transcript"
9. Click "Send scores to UnitedHealth Group"
10. Read the Pledge of Compliance
11. Click "I comply" if you agree
12. After the Pledge of Compliance is complete your development plan will show up.
  - You should see *2010 Medicare Basics*, *2010 Medicare Advantage Plans* and *2010 Medicare Part D Plans (PDP)* marked as complete
13. To be fully certified in 2010 Medicare Advantage Plans and 2010 Medicare Part D Plans you must still complete:
  - *2010 Ethics and Consumer Sensitivity*
  - *2010 Before the Sale: Educating the Consumer*

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